

winning ways

SUMMER 2012, VOLUME 21, ISSUE 3
WOMEN IN NUMISMATICS

HISTORY OF COLLECTING CONFEDERATE STATES OF AMERICA PAPER MONEY

john and nancy wilson

THE WONDER OF COINS

chelsea blair

I LOVE BUTTERFLIES

adriana tsang



President's Corner

By Lorraine S. Weiss, WIN President

As we approach mid-year, the roller-coaster that is our economy has impacted all phases of our hobby in different ways. Collectors are experiencing a whirlwind of events; auctions abound, shows are plentiful and internet & mail offers are everywhere.

During the month of March, the Tennessee State Numismatic Association (TSNS) held their Spring show in Chattanooga, while the Northwest Coin Club held their Annual show in suburban Minneapolis/St. Paul. This club is one of the oldest ANA member clubs at 75+ years. Their show draws dealers from around the country offering a wide variety of items for sale to a crowd of enthusiastic collectors and features its popular youth auction on Sunday.

Many other shows are held in smaller venues that serve hobbyists in their respective markets. The Nebraska Numismatic Association (NNA) has one such show that is run by the members of the Lincoln Coin Club. Of course, there is the "granddaddy of the circuit": the Baltimore Expo in its 40th year. Whitman Publishing continues that tradition with a well run, well attended "something for everyone" show which is held three times a year (usually March, June & November).

The Milwaukee area boasts a multi-day show that has been run annually by the South Shore Coin Club for nearly 50

years. Its Boy Scout clinic & merit badge programs are extremely popular. The Quad City Coin Club was recently honored by the ANA on the occasion of its 75th Anniversary. Exuberant club members from ages 7 to 87 contribute their time and energy to stage their annual show which can be considered "a mini ANA" by virtue of the fact that it has, not only a bourse, but exhibits, lectures, a youth auction, and more, all in one day.

It is my humble opinion that the month of April should have at least seven weekends: so many good shows, so little time. The Central States Numismatic Society (CSNS) in suburban Chicago and the Spring Michigan State Numismatic Society (MSNS) show in Dearborn are among other major shows held during April. This year, our company participated in the Pacific Northwest Numismatic Association (PNNA) show in the Seattle area, which is run with precision by WIN members Lisa & Scott Loos guiding a great bunch of club members & volunteers. Next year this club will hold their 65th Annual Show. The Northern Utah Coin Club would have normally held their 40th Annual show during Easter weekend. Due to a scheduling conflict at the venue in Ogden, they had to change their date. In spite of that, the bourse was active and the attendees enjoyed the many exhibits. The Salt Lake City metro area also has a Fall show in Sandy.

For collectors of, and dealers in, ancient & foreign coins & currency, the Chicago International Coin Fair (CICF) is a "must". The staff at Krause Publications provide an excellent venue with an expanded bourse, auctions, meetings, etc. in (you

guessed it) the month of April. WIN is particularly grateful to the organizers for providing us with a table to distribute our literature and copies of WinningWays.

May was just about as busy for hobbyists. This year, the Spring ANA National Money Show was held in Denver. With the advent of the Fall ANA National Money Show being held in Dallas, the Annual Texas Numismatic Association (TNA) Show was abuzz with anticipation by dealers and attendees alike. WIN member Debbie Williams was honored with induction into the TNA Hall of Fame. Congratulations to Debbie from all of us at WIN. The Oklahoma Numismatic Association (ONA) holds their annual show during the first weekend in May in Oklahoma City and has lectures, in addition to a lively bourse.

The Garden State Numismatic Association (GSNA) Annual Convention is also held in May. It is a terrific regional show for both collectors and dealers. Since moving out of New Jersey after 32 years, we truly miss the interaction. The International Paper Money Show in Memphis is a major event for currency collectors and dealers and, thankfully, is held in June. A few years ago, the Greater Cincinnati Numismatic Expo moved their annual show to the month of June. The Sharonville Convention Center provides a comfortable suburban venue where hobbyists and dealers come together from around the region and beyond. In addition to the bourse, the show features a lively auction of many diverse items. Their 30th Expo will be held in 2013.

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You'll find a show; try your best

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Newsletter and Advertising Policy

Winning Ways is the publication of Women In Numismatics. The acceptance of an ad (business or classified) does not constitute approval or endorsement by Win. Win claims no liability for content of business or classified ads. All ads are accepted on a space limited basis.

Letters to the Editor Policy

Letters to the Editor are welcome from both members and non-members and must include your name, address and phone number. Letters will be published in *Winning Ways* as space and publication deadlines permit and are subject to editorial discretion. Whenever a letter addresses a specific problem that the Board can assist in resolving, it will be forwarded to the appropriate people.

Feature Articles

Articles, photos and features pertaining to The numismatic industry are welcome and are subject to editorial and editing.

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Deadlines

All content or advertisements submitted for use in *Winning Ways* should be received by the following deadlines for each issue:

<i>April Issue</i>	<i>February 15th</i>
<i>August Issue</i>	<i>June 2nd</i>
<i>January Issue</i>	<i>November 1st</i>

Stay Updated! Visit the WIN website at

www.womeninnumismatics.com

Winter, Spring, Summer, or Fall
There's always one; you'll have a ball

Collect a token, a medal, or a coin?
Find a club you'd like to join
Meet us in Philadelphia at the ANA
WIN members are leading the way



Lorraine

weisscollecable@aol.com

Editor's Note; The President's corner in the last issue of Winning Ways had paragraphs repeated and other paragraphs were missing. The editor and the printer profusely apologize for this error. President Weiss's column is reprinted below in its entirety as it should have been originally.

W

IN entered 2012 "full speed ahead" as we kicked off the new year at the FUN show in January. With the recent addition of PayPal to our website, WIN is now, to quote our webmaster, "truly global" and experiencing an upswing in membership. Exciting new features have been approved and you will begin to see them slowly take shape during the upcoming months. On behalf of WIN, it is my pleasure to extend a special note of gratitude and a great big "thank you" to Adam Nixon for his innovative ideas and their application to our website.

In keeping with previous columns showcasing women as positive role models, I

would like to mention Claire Wall of Claire's Corner. As a teenager, Claire began collecting Lincoln cents; visiting local coin shops. In 1960, she married her husband Gene who "was not into coins" but had a collection of Mercury dimes from his dad. They began frequenting the coin circuit in 1975 and by 1987, Claire's Corner turned into a business. Gene, having little interest in numismatics, would sit behind their table at shows while Claire was on the bourse floor buying. At the beginning, when a customer came to the table, Gene would whistle for her to return to their booth. As a newcomer, and a woman, she remembers getting little or no help from the male dealers until they saw how "she played the game". Claire senses the pulse of the market increasing as well as a rise in the level of sophistication among collectors. She enjoys bringing beginners along; especially the YNs. I have witnessed the positive impact she has had educating and instilling excitement for the hobby when interfacing with the youngsters.

Although there is no shortage of influential numismatic women to profile in my column, beginning with this issue and in response to the many inquiries I have had, I would like to feature a few of the many outstanding numismatic expositions "on the circuit" around the country. For many of us, the year begins with the excitement of FUN and/or the NY International Numismatic Convention. Florida United Numismatists (FUN) produces a blockbuster of a show in Orlando; one in the Winter and one in the Summer. It is run by a group of remarkable and dedicated volunteers, including WIN board members Cindy Wibker and Carrie Best. According to bourse chair Cindy, the 2012 FUN show was the club's largest with over 600 tables. In addition to the bourse, where hobbyists can find a multitude of dealers with inventories of diverse material needed

for their collections, attendees can take advantage of the many club meetings, educational programs, and activities galore, including several for the kids.

Unfortunately and due to circumstances beyond their control, the NY International usually runs concurrent with the Winter FUN show. The NYINC is privately owned & operated, opened to the public and features dealers specializing in ancient & foreign numismatic items. In addition, several auctions are ongoing throughout the convention as are club meetings and educational programs led by experts in their field.

Following the NYINC and the FUN show during the month of January are several, somewhat smaller, terrific expos. One of those is the Tucson International Coin & Currency Show. It features dealers carrying a wide variety of numismatic items for sale as well as a YN treasure hunt for the kids. The San Jose Coin Club holds their annual show at the end of January where attendees can take advantage of many similar features; a bourse with dealers selling a range of items for the collector, educational programs, etc.

The month of February usually kicks off with the Winter Long Beach Coin & Collectibles Expo, which is also held in the Spring & Fall. A mainstay on the circuit for many years, and the "birthplace" of WIN, it is privately owned & operated and open to the public. With several auctions, demonstrations, meetings, and a huge bourse floor, the expo offers something for everyone. Not to be outdone by the larger venues, the Charlotte Coin Club holds their annual show in February as well. Volunteers from the club do a wonderful job providing not only a bourse of fine dealers, but a YN treasure hunt as well. YN alumni often visit and have gone on to hold prominent numismatic positions throughout the country due to having been

nurtured by the club's YN programs and the Q & A portion of their regular monthly meetings. In addition, the club sends a deserving YN to the ANA summer seminar.

Ascertain when a coin show will be held in your "cruising range" and, if your schedule

permits, plan to attend. There are monthly shows, which are usually held locally in smaller venues, as well as state, regional and national shows held quarterly, semi-annually, and annually in larger venues.

Virtually every corner of our country has a

coin club somewhere. I encourage all newcomers and potential newcomers to seek out these local venues; for they were, are, and will continue to be, the "grass roots" of our hobby.

Lorraine

History of Collecting Confederate States of America Paper Money, Vol. 1, 1865–1945

Reviewed by: John and Nancy Wilson NLG

The recently released reference, *History of Collecting – Confederate States of America Paper Money, Volume 1, 1865 – 1945*, by Pierre Fricke and Fred Reed is a 340 page hardbound book with many full color illustrations. The Foreword was written by A. Hudson McDonald. McDonald stated, "Never had I realized there was such a history to the collecting of Confederate States of America (CSA) paper currency, nor appreciated the magnitude of the collectors, dealers, and sales quantities within this branch of numismatics during the time period 1865 – 1945." The book has nine chapters, two appendixes, a bibliography, index and section about the authors. The reference includes a DVD which we will talk about later.

First Chapter The Issue of CSA Paper Money. It started with the first sale of Confederate paper money by W. Elliot Woodward in NYC, on December 10, 1865. A \$1000 Montgomery issue brought \$4.75, and a \$500 Montgomery \$2.50.

The CSA started in early 1861 to create bonds and paper money. Ten of the early notes are shown in color. Counterfeiting in the period of 1861–62 and solutions to this problem are discussed. It states that a complete type set of 70 regular issue notes would cost between \$150,000 to \$500,000.

Second Chapter The First Collectors, 1865 – 1870s. Our good friend, Grover Criswell (1934–1999), laughingly told us about how he used to light his cigars using CSA notes. If still alive, we don't think Grover would be doing that today. The early growth of the hobby started to evolve 1867 with advertisements in periodicals and many people making buying trips to the South in pursuit of CSA currency and bonds.

Early collectors were R. Alonzo Brock, Thomas Addis Emmet, who was the first cataloger of CSA currency and possessed 335 distinct varieties (which also included counterfeit and bogus issues). John Walter Scott, a stamp dealer, cataloger and numismatist. Scott's "The Coin Collector's Journal, Illustrated" commenced in 1875 and consisted of 13 volumes.

Third Chapter Late 1870s and Early 1880s. The first decade of collecting CSA was labeled as the "hunter/gatherer" phase. Dr. William Lee (1841–1893) was the first serious cataloger of CSA currency. His reference "The Currency of The Confederate States of America" was published in 1875 and only 30 copies were made. One of the early promoters of CSA currency was John W. Haseltine. The American Journal of Numismatics mentioned that in 1880 he was the foremost dealer in Confederate currency. Raphael Prosper Thian produced his rare and famous 1876 publication, "Confederate Note Album, For a Complete Collection," of which only 25 were prepared. The 25 were filled with examples of CSA currency and given to dignitaries. An unknown amount of this publication were made (without notes enclosed) and sold to collectors.

Shortly after Thian published his, "Confederate Note Album, For a Complete Collection," New York stamp dealer C. H. Bechtel issued a similar album in 1877. The Bechtel March 25, 1879 catalogue of J. E. Barratts collection is profusely covered with many illustrations of

the lots along with their selling prices written in. CSA currency was so cheap at this time that businesses used actual notes and placed advertising on the blank backs. Another good friend of ours was Arlie Slabaugh, who left us some years back. Arlie was one of the first to comprehensively list known varieties of these advertising notes. His "Confederate States Paper Money" is now in its 13th Edition.

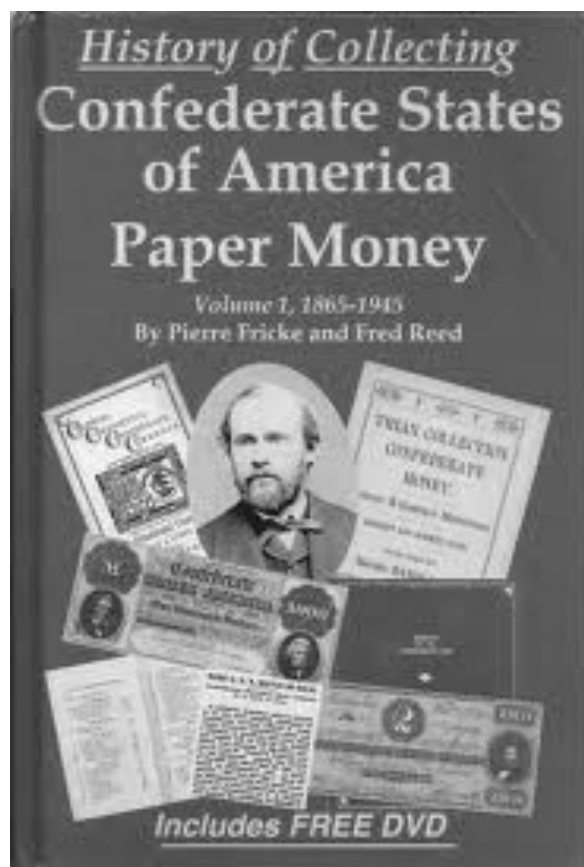
Fourth Chapter More Action in the 1880s. By the 1880s, CSA material was red hot. Haseltine's and Scott's marketing practices worked. CSA President Jefferson Davis wrote a multi-volume reference in 1881, "In defense of the late war," and his comments regarding CSA currency are interesting and thought provoking. Famous numismatists such as W. Elliot Woodward, Edouard Frossard, Charles Steigerwalt, The Chapman Brothers and Raphael Thian got involved.

Fifth Chapter John C. Browne. Browne was one the greatest Confederate currency collectors of all time and had a CSA collection that contained more than 7,000 pieces. Part of the Browne collection was sold in 1922 by Stan V. Henkels.

Sixth Chapter Late 1880s-1890s. An explosion of catalogs led to new discoveries, something desirable for both collectors and dealers. More numismatists are covered such as George Massamore, J. Thomas Scharf, the Scott Stamp and Coin Co. Edouard Frossard, Hiram Deats, Luther B. Tuthill, John A. Gill, Benjamin LaBree, Charles Barker, Lyman Low and William P. Titcomb.

Seventh Chapter Early 1900s – Bradbeer Era. More information on Raphael P.

Thian covers his employment in the Adjutant General's Office (AGO). He worked for the AGO for half a century passing in 1911. His work on Confederate Treasury Records while at the AGO "was largely obscure, and little heralded. Fortunately in 1944 his son Prosper sold many of these original compilations to Duke University, where they would be preserved and stud-



ied." According to the authors an important reference came into existence in 1901. Yale Professor John Christopher Schwab published a work "The Confederate States of America, 1861-1865: A Financial and Industrial History of the South During the Civil War". In 1911 discussions were held on what to do with the vast stockpile of CSA notes in the hands of the U. S. Treasury Department. The gift by Archer M. Huntington to the American Numismatic Society in 1914 explains his donation of 2000 CSA notes to that society. One of the most prolific authors, Wil-

liam West Bradbeer wrote "Confederate and Southern States Currency" which was published in 1915 and became an immediate hit.

Eighth Chapter Government Seizures of 1919. The complete story of this seizure of CSA notes by the Secret Service (because of fraudulent use), and the involvement of several prominent numismatists and coin clubs the government finally relented and buying and selling of CSA currency continued. We were also unaware of the Treasury Department's destruction of 60 million CSA notes on May 1, 1920. The authors also provide information on the War Departments keeping their CSA notes.

Ninth Chapter The 1920s – Early 1940s. Philatelist August Dietz, Sr. and his contributions to the understanding of engravers and printers of CSA currency is fully researched and covered along with photos. Numismatists, John E. Morse, David Todd, Wayte Raymond, Philip Chase, C. G. Memminger and D. C. Wismer are also discussed.

The early 1940s include the B. Max Mehl sale of the William F. Dunham collection which included CSA currency. Another important reference

on the state of the CSA finances is covered with the reference by Professor Charles W. Ramsdell. In 1944 the professor authored "Behind the Lines in the Southern Confederacy." The authors conclude that 65 years later "Ramsdell's cogent arguments still mark his book as a classic." Bradbeer's 1915 work becomes the standard. Many important works by authors such as: The Chapman Brothers, Lyman Low, Thomas Elder, Lewis C. Gehring, William Hesslein, Milferd Henry Boller, Barney Bluestone and the New Netherlands Coin Co (founded in 1936 by

Moritz Wormser with his two sons and David Bullowa) are discussed.

A. "Notes on the Richmond Hoard." The "Richmond Hoard" comprised 125 bankers boxes full of redeemed CSA currency with 5,500 notes in each box.

B. "CSA Paper Money Type Set." Criswell Type 1 to Type 72 is illustrated along with Type XX1, XX2 T-47 and XX3 T-48.

The last and certainly not least is the wonderful DVD which is included in the

back of the book. The DVD includes pictures of all the types of notes along with information about each note. Some of the rare notes also have all known serial numbers shown. The majority of all early auction catalogues are pictured with all pages and in some cases the prices realized. Many checklists are also shown in entirety. Fricke blogs are also shown.

We applaud Pierre and Fred for their comprehensive work and dedication on this reference. We think it will be a huge

success in the numismatic hobby. It would be of help to a beginner as well as an advanced expert who collects or deals in CSA notes. We look forward to Part Two by these same authors in the months to come. We highly recommend this fantastic reference to everyone who has an interest in the monetary system of the South during the Civil War. The book may be ordered for \$50 postpaid through the authors' websites www.csaquotes.com or www.fredwritesright.com.

Attention!

Raffle tickets for the 50/25/25 WIN scholarship fund were delayed due to a problem with the mailing. The winner will be drawn at the fall ANA convention in Dallas.

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What's Going on at the ANA?

By Oded Paz

Wow! I can't believe so much time has passed since my last newsletter. I hope everyone is still doing well out there and spreading the good word of the ANA to all. August was a great month, with the ANA's World's Fair of Money (WFOM) Convention. Were you able to attend? I sure hope so! The bourse was very much alive, the Kid's Zone was filled with high pitched chuckles & laughs, the ANA Museum Showcase featured stellar rarities, the Money Talks presentations were extremely interesting and the exhibitors' showcase featured fascinating and very educational exhibits. If there was any downside to the WFOM, I did not see it.

I attended quite a few interesting events myself. The ones that I must mention are the Numismatic Ambassadors Breakfast, where the honor of becoming a new Numismatic Ambassador was bestowed upon me and 4 other awardees, the Club & District Representatives

meeting and The Elongated Collectors (TEC) Board, membership and friendship meetings. The Club & District Representatives meeting was extremely well attended with 32 reps. Actually, I don't recall any such meeting with larger participation. It shows the (renewed?) trust that representatives have in the ANA, as well as increased interest and willingness to do more and bring the ANA closer to its members and potential-members alike. The meeting was honored by the attendance of ANA President – Tom Hallen-

beck, ANA Vice President – Walter Os-tromecki and ANA Executive Director – Jeff Shevlin, as well as some of the ANA Board Members. Such participation sent a clear message that the ANA's leadership backs up our program and looks up to us to bring them the word from the clubs' trenches. We discussed better communications between the ANA and its member clubs. A committee was formed to look into the subject and bring back results and suggestions.

At the end of the meeting, Jeff Swindling was honored with the District Representa-



Four Numismatic Ambassador awards were given at the Worlds Fair of Money in Philadelphia

tive of the Year Award, a well deserved award for a very hard working and very dedicated Club & District Representative. Thank you Jeff! The ANA also awarded the Best Publications of the year to very deserving editors. An email with a press release announcing the names of the winners was sent out by the ANA – you can go to the ANA's press release section on the website where you could see the full list of award winning publications, and their editors. As I did in the previous couple of newsletters, I will continue with the advantages of being an ANA member. And this month's advantage is NUMIS-

MATIC CRIMES! "What?" you ask me? Yes indeed! The ANA is very much involved in the PREVENTION of numismatic crimes. You think everything is OK with your existence as a coin dealer and collector, and feel that your coins are safe. Until it happens, and you become another statistic related to numismatic crimes. Crimes related to numismatics know no boundaries and affects the numismatic industry around the world. Millions of dollars in numismatic items have been stolen from collectors and dealers who have fallen prey to a numismatic crime. The

Numismatic Crime Information Center is a 501(c)(3) non-profit corporation established to coordinate and collaborate initiatives between law enforcement and the numismatic industry in "Targeting Numismatic Crimes Around the World." For more information, please go to <http://www.numismaticcrimes.org>.

Look for more information soon from the ANA and Nu-

ismatic Crime Information Center on how club's can help fight numismatic crimes in their community,

Please find below the interesting things that have been going on at the ANA. For additional information and details on many of the items listed below, you can always go to the ANA's website and read the Press Releases: www.money.org -> Communications -> Press releases.

So what was going on at the ANA in the past few months? Well, here it is: The MintMark's deadline is October 15th – The MintMark is the ANA's quarterly newsletter for Member Clubs and the Club

Representative Program. The deadline for the third issue for 2012 is October 15th. Previous issues can be downloaded at: <http://www.money.org/clubs/latest-issue-of-mintmark> Please send your articles and images to Eric Holcomb, MintMark editor, at Eric@Holcomb.com.

The World's Fair of Money in Philadelphia concluded last month, but we're already looking forward to the next (and last) National Money Show Fall Convention in Dallas from October 18-20. Remember, clubs can earn \$3 in Bonus Bucks for each club member that attends an ANA show. Just let ANA staff know what ANA club you hold a membership with at the registration counter the show! And, when attending the NMS, why not attend an ANA Seminar? They are extremely interesting and very educational. One recommended seminar is the FUNDAMENTALS OF GRADING U.S. COINS, October 16-17, 9 a.m. - 4 p.m. The \$198 cost is well worth the class, taught by ANA Numismatic Educator Rod Gillis & ANA Gov. Mike Ellis.

The ANA Board of Governors Supports

Updates to Hobby Protection Act - The ANA's Board of Governors voted unanimously to issue a resolution of support for a bill that will extend and strengthen provisions of the Hobby Protection Act. The House of Representatives bill, HR-5977, will enable citizens to take legal action against and recover damages from those who sell counterfeit coins. It expands targets of litigation to include "any person" who provides substantial assistance or support to any manufacturer, importer, or seller "knowingly engaging in any act or practice that violates the Act." It also adds trademark violation provisions to criminalize the counterfeiting of certification service packaging and capsules. Barry Stuppler, chairman of the Gold and Silver Political Action Committee, spoke at the meeting and encouraged members to call their congressional representatives or speak to them personally, as many are holding meetings in their home districts during the August congressional break. To learn more, go to www.ictaonline.org. Click on "What's New?" to read a copy of the bill and find out how to contact your congressman.

The ANA's new Executive Director Jeff Shevlin delivered an update on the ANA website, noting that the current site has been stabilized. Shevlin will soon ask technology companies to present proposals on developing a new site. The association plans to conduct a security assessment on its current site and look into server hosting options, he said.

A proposal to change the pricing structure for World's Fair of Money banquet tickets was withdrawn following board discussion.

Have you seen the ANA movie clips on YouTube? If not - go there now (<http://www.youtube.com/user/AmericanNumismatic>) and subscribe, so every time the ANA posts a new video, you will receive an email telling you so. I always enjoy hearing from you so please write to paz@money.org

Oded Paz

ANA National Coordinator

Club & District Representatives Program

WIN PAST PRESIDENT PRUE FITTS TO SPEAK IN MICHIGAN

Press Release

Along with three other speakers, Prue Fitts will be speaking at a special Central States Numismatic Society seminar in Flint, Michigan on **Saturday, September 29th, 2012**. Her topic will be "Women on Ancient and Byzantine

Coins". Hosted by the Flint Flying Eagle Coin Club in conjunction with the Central States Numismatic Society, we are looking forward to a great seminar with the following speakers in addition to Prue:

PETER HUNTOON - "All About Michigan National Banknotes"

RICK SNOW - "All About Flying Eagle and Indian Head Cents"

BOB CAMPBELL - "How to Make Good Deals when Buying Coins"

Cost is \$10 for the entire day if you're a CSNS member, or \$20 if not, and includes breakfast, lunch, and all four speakers! We hope you will consider coming! Contact Ray Lockwood, Central States Education Director to register and to obtain more information.

Heritage Announces Essay Contest for YNs

Press Release

T

To support young numismatists and budding authors, Heritage Auctions is sponsoring a quarterly essay contest – four winners every year!

CONTEST RULES:

The essay contest is open to all students, ages 8–18. Essays should be approximately 350–500 words. All previously submitted essays will also be considered for each new quarterly contest. There is no limit to the number of essays that can be submitted. Entrants agree that Heritage will hold the copyright to submis-

sions, and that each winning essay, under the author's name and state, may be: Printed for distribution in our coin and currency shipments. Published on HA.com. Published in our coin and currency e-magazines, as appropriate.

QUARTERLY PRIZES AWARDED EARLY JANUARY, APRIL, JULY, NOVEMBER:

ANA YN Dues for one year, plus local coin club dues for one year, plus \$750 in value to be spent/divided among the following (at winner's choice): ANA YN Dollars to be used in any ANA YN auctions; toward ANA bookstore purchases; toward ANA YN Correspondence Courses (scheduled to start in late 2012); toward ANA Summer

Seminar tuition costs.

Essays can be emailed to

Korver@HA.com (Subject: YN Essay Contest)

Or mailed to:

Bob Korver (YN Essay Contest)
Heritage Auctions
3500 Maple Ave
Dallas, TX 75219

Be creative and impress the judges!

Editors note: See page 14 for two essays from young women numismatists that received an honorable mention from the Heritage contest. Visit <http://www.HA.com/YNessay> to see all of the essays.



Cori Mikeals
Consignment Director/Auctioneer
214-409-1549
CoriM@HA.com

Cori Mikeals: "My professional growth at Heritage now includes more auctioneering. After working with dealers and collectors as a Consignment Director, it is most gratifying to have greater experience with the pinnacle of the entire process — the auction itself. I enjoy working in front of large crowds and helping consignors realize the best

possible prices for their coins and notes. I continue to attend most national coin shows, and if you don't see me on the bourse or at the podium, please feel free to contact me in Dallas. Consider how Heritage Auctions could help your career path!"

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23177

Florida United Numismatists, Inc 58th Annual CONVENTION

Orange County Convention Center
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JANUARY 10-13 2013
ORLANDO, FLORIDA

Dealer Set up Wednesday Jan. 9th, 2-8 pm

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Central States Numismatic Society

74th Anniversary Convention

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(Early Bird Day - April 24
12 noon-6 pm \$75.00 Registration Fee)



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- Heritage Currency Signature Sale
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CSNS Announces Medal Design Contest

75th anniversary celebration, Press Release

The Central States Numismatic Society is celebrating its 75th anniversary in 2014 with a special medal, and you can design it. CSNS has marked its annual conventions with silver and bronze medals for decades.

For the 2014 medal, the society is launching a contest for the best design. The winner gets his initials on the medal and a specially struck silver medal with the serial number "000." The obverse of the annual Central States convention medal usually honors the city where the convention is held – Schaumburg, IL, in 2014. The 75th anniversary medal, however, will celebrate Central States' diamond jubilee instead.

Contest rules are below. The deadline is Jan. 31, 2013 – just a few months away. Completed designs, or correspondence regarding the contest, should be sent to Medal Chairman Donald Young, 560 Mari-mon Ave., Harrodsburg, KY 40330. Good luck!

1. The design shall be presented on plain paper, 8 1/2 x 11-inch size, within a 4-to 8-inch diameter circle.
2. The subject matter's main theme should be depicted as large as the encompassing circle will allow. Supplementary wording can then be placed in any or all remaining open areas.
3. The subject may be presented as a photograph, decal or penciled art layout, supported with or without pictures. Formal

art is not necessary.

4. The subject matter of the design should be relevant to CSNS 75th anniversary.
5. Do not include your initials on the design. These will be added after the judging.
6. The reverse side of the medal will be the CSNS logo, as on all previous medals.
7. You may submit an explanation of your design.
8. You may submit up to three (3) different designs.
9. If your entry is of private or commercial subject matter, written permission for use must be obtained from the appropriate authority. If permission is not granted, the design will be disqualified.

10. All entries must be in the hands of the Medal Chairman by Jan. 31, 2013. Judging shall be by members appointed by the Chairman.

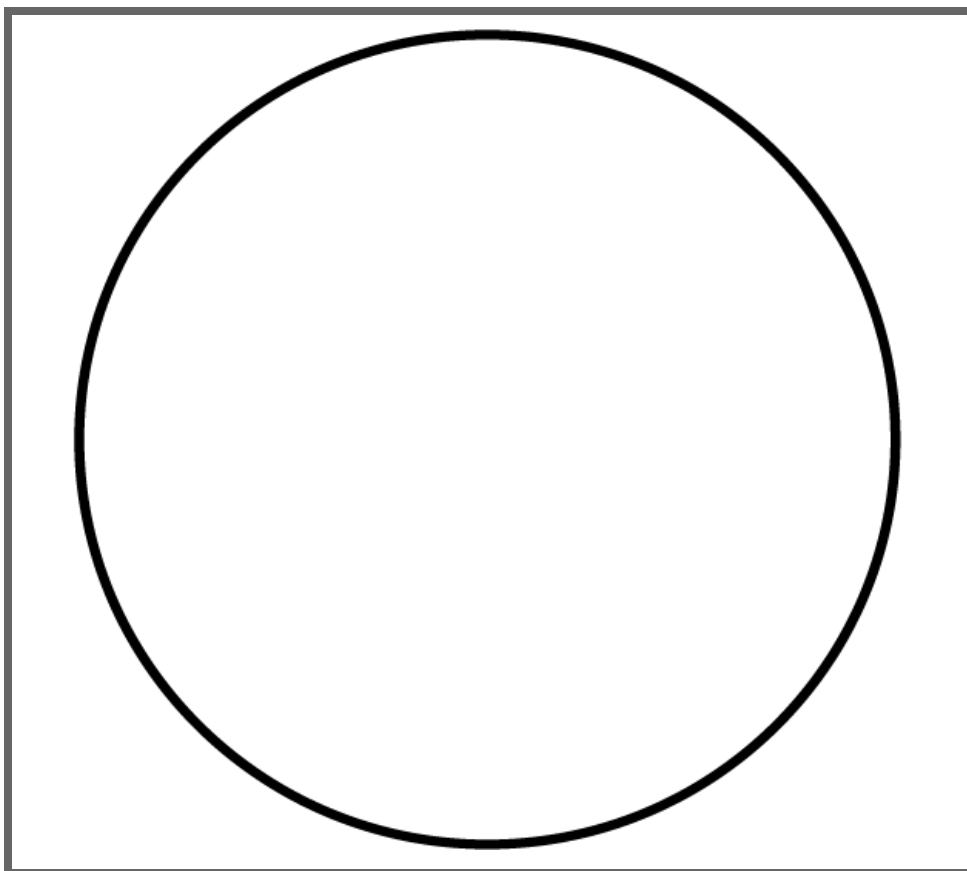
11. The winning design becomes the property of the Central States Numismatic Society. All others will be returned, on request.

12. The Medal Committee reserves the right to modify the winning design to meet the requirements of the minting process.

13. The competition is open to all CSNS members in good standing.

14. The winner will be awarded his/her prize at the 2014 CSNS awards breakfast.

Use this circle, or a larger one, to submit your design. Please attach it to an 8 1/2 x 11-inch sheet of paper, per the rules.



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AT

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The Wonder of Coins

By Chelsea Blair, Age 10, California: Honorable Mention in the Heritage YN Essay Contest

Before I started collecting coins, I never really saw the perspective of coins the way I do now. And actually it's quite complicated. Though after looking at different coins, and looking at the dates, the rarity, the price and much more, you start to memorize all the different ways to look at coins. But coins weren't made just for people to collect them. They made them so people can spend them. For example, an American penny is worth one cent. If most people were to look at a 1909-S V.D.B penny, they would think it was just a simple penny, but actually they only made 484 thousand of the 1909-S V.D.B.'s, which makes it very rare. They can have a price up to \$1,200! You might think that is a lot just to spend on a little penny, but usually there are millions, sometimes billions, of the same coin. If the price is really expensive, there would probably be very few coins left. Or it could have been a brand new coin and would be in a proof box.

The other day, when my dad and I were looking in the quarter rolls for the 8 quarters we needed (four of the national

parks, and four of the states). Although we haven't had much luck lately, a very shiny coin caught my eye. I looked at the date below George Washington's head, and very clearly it read: 1973. On the right side of George Washington's head there was the letter "S". "S" stands for San Francisco, which is where the quarter was minted.

Sometimes they have "D" for Denver and "P" for Philadelphia. But

very rarely do you see the "S" mint mark. So my dad and I looked in a quarter book that my dad bought a few years ago, and to my surprise, a 1973-S only came out in proof sets. They don't use them as spent money. That explained why it was really shiny. So it was very interesting how it got into that specific quarter roll. Even though we don't know how it ended up in a quarter roll, it makes you wonder, and wondering is great for the imagination.

Some people think that coin collecting isn't what it really is. They might think that

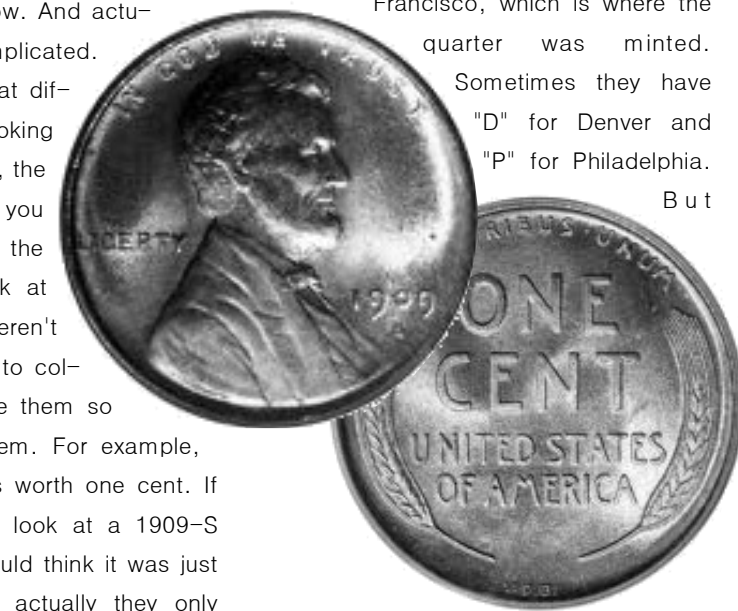
coin collecting is just finding coins and putting them in a book. But it really is much more than that. Coin collecting has



caught me in my imagination, and it's one thing that I don't want to let go in my mind. It's one thing that makes me relax and always puts a smile on my face. When I find a coin I need, I jump and put on a happy grin. When I look through a bunch of quarter rolls and don't find one, I laugh and still put on a joyful smile. Coin collecting is just a hobby for me, but a very wonderful and emotional hobby.

Bob Korver's comments (YN Essay Contest Administrator): Chelsea reminds us of so many important hobby aspects: Family time, mentoring, her voyage of discovery and wonder. Do you know why the 1973-S is the most encountered circulating proof? And Chelsea can easily be forgiven her comment about the value of an S-V.D.B., but I recommend you take a look at the following: HA.com/394*3076 which realized \$97,750!

Editor's note: See contest rules on page 10. Essay reprinted by permission. 1909 S VDB images copyright Heritage Auctions. See all winning essays at: <http://www.HA.com/YNessay>



I Love Butterflies!

By Adriana Tsang, Age 8, Massachusetts: Honorable Mention in the Heritage YN Essay Contest

I love butterflies! A couple of summers ago, my mom gave me a butterfly habitat so I could raise butterflies in my



own bedroom. On the first day the caterpillars arrived, I was surprised by how little they were. They didn't stay little for long! They ate and ate all day as I watched them grow bigger and bigger. Soon they had each attached to the lid of the jar and formed a chrysalis. A few days later they started to hatch. It was amazing to watch such large butterflies come out of such



small living spaces. While their wings were drying, we went out into the garden to pick our butterfly plants and flowers to put on the floor of their habitat. We sprinkled sugar water on the flowers for food so the butterflies could grow stronger. A day or two later, they started to fly around their habitat. At this time, we thought they were ready to live outside. We took the habitat into our garden and opened the door. The butterflies slowly started to fly around our backyard. I was happy to see them enjoying our flowers but sad to see them fly over the fence and away. The next summer I raised another batch of butterflies but was still sad to watch them grow up and fly away.

This spring, my 2nd grade class studied the life cycle of butterflies and we took a field trip to the Museum of Science to see their Butterfly Room. My family also visited The Butterfly Place in Weston, MA and all this made me curious to find what other butterfly images might appear on things in the world around me.

On the computer we found a website with images of butterflies on money. Isn't that great? Butterflies that could stay with me forever and never fly away! The coins are incredibly beautiful, shiny and some are

so colorful that the butterflies almost look alive. One coin shows the life cycle of butterflies so I'd never forget raising them as a little girl. I wish I could start a collection of these coins, but for right now I can only print out copies to dream about. Many of these coins came from countries I've never heard of or studied in school like: Palau, Vanuatu, Mauritius, Niue Island, the Seychelles, Falkland Islands and Papua New Guinea. Do you know where these places are? I didn't, so we got out our big atlas and explored the world to search for the countries that made such beautiful butterfly coins.

Bob's comments: There are many roads for the collecting journey, but it always starts better with a guiding hand — and a map for the really lucky youngster. I understand that Adriana's uncle is a coin collector, and perhaps they will both profit from reading this touching story. What other interests can be extended by collecting coins and notes?



Editor's note: See contest rules on page 10. Essay reprinted by permission.

*See all winning essays at:
<http://www.HA.com/YNessay>*

WIN General Membership Meeting

August 11, 2012 Philadelphia, PA

Attendees were welcomed at 9:00 AM by Sandra Eshelman, a representative of the Red Rose Coin Club, the sponsor club of the ANA convention in Philadelphia. Everyone introduced themselves and said where they were from and what their collecting interests were. WIN President Lorraine Weiss thanked Sandra Beymer for attending, and pointed out Sandra was one of the founders of WIN 20 years ago. Catherine Bullowa was recognized for her 60 years in numismat-



Catherine Bullowa

ics, and one of the pioneers in the hobby. She was also the Honorary Chairperson for this Philadelphia ANA. Also in atten-



**Prue and Arthur Fitts receive
Farren Zerbe award**

dance was WIN Past President Prue Fitts, who along with her husband, Arthur, received the ANA's Farren Zerbe award this year. Lorraine then presented a WIN Medal of Merit to John Wilson, thanking him for serving as WIN's volunteer photographer for the past two years. John is



**John Wilson WIN's Volunteer
Photographer**

also the first associate member of WIN.

The following announcements were made by Lorraine: (1) Raffle tickets for the 50/25/25 WIN scholarship fund were delayed due to a problem with the mailing. The winner will be drawn at the fall ANA convention in Dallas. (2) Charmy Harker is WIN's new board member serving in the member-at-large position. Charmy is replacing Susan Zarit, who is terminally ill and would welcome cards from WIN members. (3) WIN will meet at next year's Central States show on a trial basis with a personal invitation from Kevin Foley. (4) This is Lorraine's last official meeting as WIN President. The board will stay intact and rotate responsibilities to chair future meetings.

Steve Roach, the new editor of *Coin World*, was introduced as WIN's guest speaker. Steve said *Coin World* has been run primarily by women for the last 50

years by Margo Russell and Beth Deisher. Steve was a serious numismatist as a child and paid for his education with the sale of his coins. His talk highlighted some of the most important things he learned from Beth Deisher: (1) Accuracy in reporting is imperative. (2) Maintain relationships and have heart. (3) Always be collector-focused. Beth was instrumental in fighting the Chinese counterfeits and working for a stronger Hobby Protection Act. (4) Maintain balance in your work life and home life to prevent burnout.



Steve Roach

(5) Have a broad base of interest. (6) Don't be afraid to "take on" conventional institutions. Sandra Beymer pointed out that Beth was intelligent, had integrity and was a co-founder of WIN. Steve was thanked for his entertaining and informative presentation and was presented a certificate of appreciation from WIN.

One guest said she found WIN on twitter and would love more technology in our organization. Another guest suggested we make the contact for WIN information more visible. The meeting adjourned at 8:47 AM.

Respectfully submitted,
Cindy Wibker, WIN VP

YN Auction at the 1st Week of the ANA Summer Seminar Raises Over \$30,000

By David Heinrich

WIN member Brad Karoleff was the caller for the YN Auction at the first week of the American Numismatic Association's Summer Seminar.

The auction was on Wednesday night during the last week of June. The auction is held both weeks of the seminar every year to raise money to send more YN's the next year.

This year the total amount raised was in excess of thirty thousand dollars, a new record for the first week! Although figures were not available at press time, the re-

ports are that an even higher total was achieved the second week bringing this



Photo by Brad Armstrong

year's total to over sixty thousand dollars!

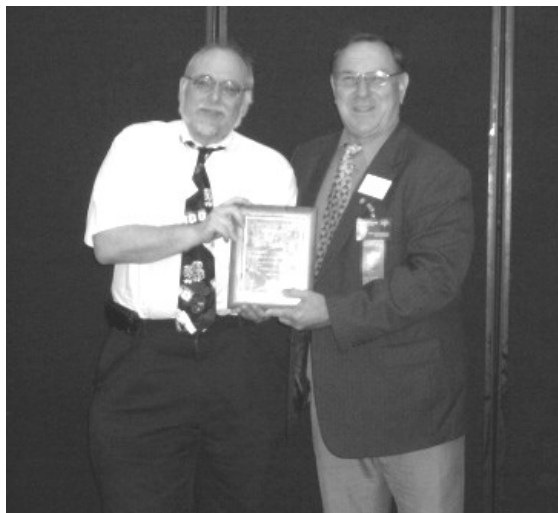
That is enough to send thirty to thirty-five young numismatists to the forty-fourth Summer Seminar to be held between June 22nd and July 5th next year.

Brad's "coaxing" style of auction calling in fund-raising situations no doubt was a major contributing factor to the record setting total. The good guys always wear

the white hat!

Lightermans receive ANA Medal of Merit

Photos By Kathy Freeland



WIN members Mark & Myra Lighterman were awarded Medal of Merit Awards by the American Numismatic Association at the World's Fair of Money in Philadelphia in August. ANA Vice President Walt Ostremecki presented the awards.



2010 YN WIN Sponsorship Recipient Wins 2012 GNA Junior Exhibit Prize

Letter to the Editor

It is with great pleasure that I share with you the recent results of the 2012 GNA (Georgia Numismatic Association www.gamoney.org) Junior Exhibit results. Myriam V. Saldarriaga, the 2010 YN WIN Sponsorship Recipient, won first place in the Junior division with her exhibit entitled "Benjamin Franklin, an American Icon". Myriam's exhibit discussed the importance of several important contributions during Franklin's lifetime, as commemorated in a series of US and Paris mint medals. The highlight of her exhibit is a pair of 2006 Libertas Americana restrike medals in Bronze and Silver commemorating the 225th Anniversary of the "Battle of Yorktown". For her efforts, Myriam was awarded an 1978 Lincoln Cent Mint Error Coin MS63RB (Double Strike, 85% off center) and First Place Ribbon.

As the proud parent of this blossoming numismatist, I wish to extend my heartfelt thanks to WIN and its Board, without whose support and encouragement, none of this would have been possible. Having participated for nearly 25 years in this largely male dominated numismatic industry, I am very grateful for the ever increasing number of female role models whose enthusiasm, professionalism, and personal integrity exhibit the finest virtues for future generations. I express my fondest regards to you all for the kind support and encouragement you have extended



Myriam with her award

my eight year old daughter, Myriam.

Kind regards,

Juan D. Saldarriaga
GNA Member R-3263

Editor's Note: The following three paragraphs are from Myriam's exhibit. I think we will be seeing more of Myriam's contributions to the hobby in years to come. Maybe as a future editor of Winning Ways!

Benjamin Franklin is a widely recognized American. His face appears on the one hundred dollar bill and he is often named along with Washington, Lincoln, and Thomas Jefferson as one of the greatest Americans of all time. Franklin was born in Boston, Ma. on January 17, 1706. As the youngest of ten sons, his prospects for a formal education were slim. After two years of grammar school, he was sent to apprentice as a printer under his older brother James. Ben was very smart and soon ran away to seek his fortune.

Franklin saved money and opened his

own print shop in Philadelphia. He became wealthy by publishing Poor Richard's Almanac and The Pennsylvania Gazette. Ben also formed a group of working men called the "Junto" which was dedicated to both self and community improvement. The group opened the first public lending library, paved streets, and organized the first fire department in the colonies. The US Mint Medals in my exhibit commemorate some of his many important contributions to our nation.

Franklin gained international recognition as a scientist for his famous kite experiments with electricity and for his many inventions, including the lightning rod, bifocal glasses, and the Franklin stove. He earned the title of "The First American" for his early and tireless campaigning for colonial unity and as an author and spokesman in London for several colonies. His efforts secured the French alliance that helped the U.S. win its independence at Yorktown. Later, as the first United States Ambassador to France, he personified the emerging American nation. His popularity led to the 1783 striking of the historically significant "Libertas Americana" medals. Original silver and bronze medals sell for thousands of dollars. Modern restrikes from the original Paris Mint dies in both 2001 (Gold) and 2006 (Silver and Bronze) are available to collectors of modest means, like me!

WIN Scholarship Award

If you would like to apply for WIN's scholarship award to the ANA summer conference, now is the time! Deadline for applications is December 15th.

You must be a WIN member for at least one year before applying, and must be an active member by doing one of the following:

- Writing articles for Winning Ways
- Serving on the board of directors
- Presenting a program at a WIN meeting
- Selling 50/50 tickets at a major show
- Signing up at least 4 new members within the past couple of years.

If you would like to apply you need to:

- Write a full page (200–250 word) essay including why you want to attend the conference, and your numismatic background.
- Send your dues for the scholarship year, if not already paid. (All dues must be received by December 15th.)
- Agree to sign a disclaimer that you will not hold WIN responsible for loss or injury while attending or traveling to or from the conference.
- Agree to provide Winning Ways a report on your experience at the summer seminar (reasonable length suggested) if you receive a scholarship from WIN.

- Send your application to; Katie Heinrich, WIN Editor Or email to: khcoins@fuse.net
P.O. Box 446
Miamitown, OH 45041

(Note: You are not eligible for this scholarship if you have won it in the past 5 years.)

WIN pays tuition for present ANA member, along with dormitory room and board for a double occupancy room.

The winning name will be drawn at the WIN meeting in conjunction with the January FUN show. You do not need to be present to win.

We look forward to receiving your application soon!!

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